



Ratanak International
International Headquarters, Burnaby, British Columbia
Development Director (Full-Time)

Each year in Cambodia, thousands are trafficked and exploited. We are working with Cambodians to restore those robbed of freedom and protect the vulnerable. Would you consider joining us in this freedom movement?

Ratanak International is a Christian organization that works exclusively in Cambodia to assist survivors of human trafficking and exploitation on their road to freedom and restoration. We see a Cambodia where every individual can live in dignity, achieve their full potential and experience the love and hope of Jesus Christ.

We are seeking a skilled, driven, committed and passionate person to provide outstanding services as our Development Director within our International Headquarters Office in Burnaby, BC. We are looking for someone who desires to use their skills to make a difference and resonates with Ratanak International's vision, mission and values in serving Cambodia.

Ratanak approaches donor development as an opportunity to expand genuine partnerships in serving Cambodia, where donors are well informed, feel appreciated and receive sincere care, concern and prayer from the Ratanak team.

Role Description:

Reporting to the Executive Director and working alongside the Founding Director and the Communications & Events Director, the Development Director co-leads the Fundraising Team and participates as an active member within the Senior Leadership Team. The Development Director closely collaborates with the Communications & Events Director in developing, implementing and evaluating Ratanak International's annual Fundraising and Communications Strategy through effective leadership and coaching of the Fundraising Team.

The Development Director will work directly with corporate, institutional, church and major donors to maintain and expand existing donor relationships and establish new donor relationships, leading to quantifiable growth in the success of Ratanak International's fundraising and awareness efforts for our projects in Cambodia. This includes regularly connecting with existing or prospective donors, as well as church communities, effectively communicating Ratanak International's mission, vision, values and ongoing work in Cambodia, and ensuring that Ratanak's donors are well stewarded and are engaged as genuine partners in this critical work.

Qualifications:

As an applicant, you enjoy building meaningful relationships and are passionate about building resources for charitable work. You love to network and connect with people and feel confident in your ability to communicate professionally and articulately with donors both verbally and in writing. You are keen to conceptualise and create a fundraising strategy and have a proven record in developing and implementing strategies that result in funding growth. Not only are you knowledgeable about a range of fundraising approaches, but you also have good understanding of the charitable sector including fundraising best practices and regulations. You are an efficient and organized person who can manage projects and meet various deadlines. You are comfortable to work and lead in a faith-based environment

and as an active part of a small, collaborative and fun-loving team.

You have at least 3-5 years of work experience at a management or director level in a role focused on fundraising, donor development or marketing. Experience working for a non-profit or charity is an asset. Completion of a post-secondary certificate, diploma, or degree program is required. CFRE Certification is an asset.

Scheduling and Remuneration:

This is a full-time position (5-days per week), commencing late August 2022. The gross salary range for this position is \$77,000 - \$94,500 per year (depending on education and experience) based on a workweek of 40 hours per week with access to a comprehensive group benefits package. Candidates must be comfortable with periodic domestic and international travel for work purposes.

Application Process:

Candidates are required to submit their resume with cover letter to office@ratanak.org no later than **6:00am, Monday, July 18.**

We appreciate all applications; however only those considered for an interview will be contacted further.